

FOR IMMEDIATE RELEASE

FLiX Mobility GmbH

FlixBus extends funding round with BlackRock, Baillie Gifford, Luxor & Odyssey 44

Europe's mobility leader is gearing up for global expansion

++ Series F funding recently kicked off with investments by TCV, Permira & HV Holtzbrinck Ventures

++ Equity raised will fuel expansion of FlixBus network in the United States as well as market-entries in South America and Asia and the rollout of FlixBus Charter

++ FlixBus ride sharing brand to launch in 2020 to complement existing bus and train networks in EU

New York/Munich (August 8, 2019) – Global mobility provider FlixBus GmbH, the parent company of FlixBus and FlixBus, has extended its Series F funding round by partnering with Baillie Gifford, Luxor Capital Group, Odyssey 44 and additional investment provided through funds and accounts managed by BlackRock. Earlier this month the funding round was kicked off by exciting new partnerships with TCV and Permira and a joint co-investment by long-term investor HV Holtzbrinck Ventures and European Investment Bank.

The capital raised will be used to fuel further global expansion, but also launch an all-new FlixBus service, FlixBus, a ride sharing platform that will complement the existing FlixBus and FlixBus networks, as well as the company's fast-growing charter platform. Attaining market leadership in the United States with FlixBus has been a priority since the market entry last year, but 2020 will also see green buses in South America and Asia. For the FlixBus brand, the investment will help expansions into new EU countries following next year's liberalization of the European rail market in addition to growing the product within the German market where FlixBus already operates multiple cross-country routes.

"We are humbled by the overwhelming enthusiasm of highly renowned investors to help us offer smart, affordable and sustainable mobility to even more people", said Jochen Engert, CEO and founder of FlixBus. "With the backing of Baillie Gifford, Luxor Capital Group, Odyssey 44 and BlackRock, through funds and accounts it manages, we are well equipped to bring our highly ambitious plans to life. We came a long way from entering the market as a German start-up only 6 years ago to being a European mobility leader. Next stop: green mobility all around the globe."

The newest FlixBus investors join existing shareholders including General Atlantic, a leading global growth equity firm, and Silver Lake, a global leader in technology investing, who have helped the company rapidly grow from start-up to global mobility provider.

From German Startup to World-Leading Mobility Player

Revolutionizing European long-distance travel since 2013, FlixBus is a provider of convenient and affordable intercity travel to millions of passengers, with 45 million people using FlixBus and FlixBus in

2018 alone, through 350,000 daily connections to over 2,000 destinations. FlixBus is the undisputed market leader across Europe and expanded to the US in 2018 for service to a total of 29 countries. The company works with more than 300 independent bus and train partners and has created over 10,000 jobs in the industry.

In 2018, FlixBus was launched, bringing the FlixBus model to the rail industry in Germany. In 2019, the company also applied for rail tracks in Sweden and France in preparation of expanding FlixBus with the upcoming liberalization of the European railway.

Approximately 1,300 employees work for FlixBus and FlixBus within 19 offices in 17 countries. By working with employees on the ground within FlixBus markets, the company is able to consistently adapt to both the market and local customer needs.

Options for Every Traveler: The Launch of FlixBike

With FlixBus and FlixBus, FlixBus offers an ever-expanding and integrated network, enabling people to plan flexible and customizable journeys. In an effort to bring smart and green mobility to even more people – and to offer even more door-to-door connections – FlixBus is preparing the launch of FlixBike, a car-pooling service perfectly suited to expand the network offering to even more destinations.

“From the very beginning, we have positioned ourselves not as a bus or transportation company, but rather a mobility provider: we offer smart, affordable and climate friendly travel, whether by bus, train or – soon – ride sharing,” said Engert. “FlixBike is a logical next step in extending our network so that we can enable even more people to experience the world. On average, the occupancy rate for cars is a mere 1.5. Ride sharing is a great way to split fuel costs and lower your impact on the climate.”

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About FlixBus

FlixBus is a young mobility provider, offering new alternatives for convenient, affordable and environmentally-friendly travel via the FlixBus and FlixBus brands. Thanks to a unique business model and innovative technology, the startup has quickly established Europe's largest long-distance bus network and launched the first green long-distance trains in 2018 as well as a pilot project for all-electric buses in Germany and France. Since 2013, FlixBus has changed the way over 100 million people have traveled throughout Europe and created thousands of new jobs in the mobility industry. In 2018, FlixBus launched FlixBus USA to bring this new travel alternative to the United States.

From locations throughout Europe and the United States, the FlixBus Team handles technology development, network planning, operations control, marketing & sales, quality management and continuous product expansion. The daily scheduled service and green FlixBus fleet is managed by bus partners from regional SMEs, while FlixBus operates in cooperation with private train companies. Through these partnerships, innovation, entrepreneurial spirit and a strong international brand meet the experience and quality of tradition. The unique combination of technology start-up, e-commerce platform and classic transport company has positioned FlixBus as a leader against major international corporations, permanently changing the European mobility landscape. Further company news and pictures can be found in the newsroom.

About Baillie Gifford

Baillie Gifford employs 1,187 people and has assets under management and advice of £207 billion. An asset management firm founded in 1908, it is headquartered in Edinburgh with offices in New York, Hong Kong, Dublin and London. (as at 30th June).

About Luxor Capital Group

Luxor Capital Group is an investment management firm, founded in 2002 and based in New York. The firm has a history of investing globally in innovative technology companies.

About Odyssey 44

Odyssey 44 is a family office and was founded in 2014 in Prague. It manages the wealth of the Kúšik family. Its founder, Martin Kúšik, has been active in the investment business for almost 20 years as a partner of Penta Investments. The primary objective of Odyssey 44 is to invest into exceptional businesses which consistently create value for their customers and employees. We are convinced that by exceeding their expectations, long term value growth will follow.